



## **6th Annual Reverse Trade Show**

**"UPGRADE YOUR CONNECTIONS"** with Purchasing Professionals who spend in excess of one billion dollars annually on goods and services ranging from trash can liners to building construction. This unique opportunity is brought to you by the Southeast Florida Chapter of the NIGP, Inc., and the Southeast Florida Governmental Purchasing Co-Operative Group.

Meet, greet, and connect with governmental purchasing professionals from various Southeast Florida Governmental Agencies including Broward County, Palm Beach County, Broward County School Board, Broward Community College, Palm Beach Solid Waste Authority, and many municipal purchasing and contracting representatives.

Pick up vendor applications, contract/bid listings, and business cards. Learn how to increase your company's possibilities of doing business with these governmental entities.

# **"UPGRADE YOUR CONNECTIONS"**

## **Government 2 Business**

**Friday, October 31<sup>st</sup>, 2003 from 10:00 A.M. until 3:30 P.M.**

**Westin Hotel – Fort Lauderdale  
400 Corporate Drive  
Fort Lauderdale, FL**

Admittance fee of \$125.00 includes informative seminars about doing business with local governments, the 2003 Edition of the SouthEast Florida Purchasing Professionals Directory listing the Broward, Palm Beach and Miami Dade Counties Governmental Purchasing Professionals names and phone numbers, **LUNCH** and our innovative **"REVERSE TRADE SHOW"** whereby you have the opportunity to browse the tables/displays provided and manned by governmental purchasing professionals.

So, don't delay, register today and **"UPGRADE YOUR CONNECTIONS"**.

**For further information, contact Kirk Buffington, C.P.M., Vice-President of Southeast Florida Chapter of NIGP, Inc. (954) 828-5933 or e-mail to:**  
[kirkb@ci.ftlaud.fl.us](mailto:kirkb@ci.ftlaud.fl.us)

"Upgrade Your Connections"

## 6<sup>th</sup> Annual Reverse Trade Show Vendor Registration

**EARLY REGISTRATION SPACE IS LIMITED – check must be received by June 1<sup>st</sup>, 2003**

COMPANY NAME: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

Forms of payment accepted include cash, money order or check.

**FEE: \$125.00**

**Payable to: Southeast Florida Chapter of NIGP, Inc. and mail to:**

Irene Costa, CPPB, Treasurer  
Procurement Administrator  
Broward County – Port Everglades  
1850 Eller Drive, 6<sup>th</sup> Floor  
Fort Lauderdale, FL 33316  
954 - 468-3517  
FAX 954-761-1561  
[icosta@broward.org](mailto:icosta@broward.org)

**NOTE: REGISTRATIONS WILL BE ACKNOWLEDGED, and will serve as your admittance to the show.**

**DEADLINE FOR REGISTRATION: OCTOBER 23, 2003**

**DEADLINE FOR REGISTRATION (WITH ADVERTISING): OCTOBER 3, 2003**

Attendee Name	Area Code &Phone Number	E-Mail Address
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

P.S. Door Prize Donations are gladly accepted and will be distributed through a drawing of vendor business cards during the Trade Show. You must be present to win. Please indicate with your registration if you will be bringing a donation, including, if possible, a description of the item(s).



## **6th Annual Reverse Trade Show Sponsorship Packages**

**DIAMOND Sponsorship: \$2,500**  
**Opportunity Limited to One Vendor**

**BENEFITS FOR LUNCH SPONSORSHIP:**

- ♦ Full Page 2-Color Inside Back Cover Advertisement in Directory of SouthEast Florida Purchasing Professionals
- ♦ Company name prominently displayed on Recognition Trade Show Signage
- ♦ Complimentary Admittance for 4 to all Trade Show Events Including: Breakfast with Purchasing Professionals

**PLATINUM Sponsorship: \$1,500**  
**Opportunity Limited to One Vendor**

**BENEFITS FOR BREAKFAST SPONSORSHIP:**

- ♦ Full Page 2-Color Advertisement in Directory of SouthEast Florida Purchasing Professionals
- ♦ Company name prominently displayed on Recognition Trade Show Signage
- ♦ Complimentary Admittance for 3 to all Trade Show Events Including: Breakfast with Purchasing Professionals

**GOLD Sponsorship: \$750**

- ♦ Full Page 2-Color Advertisement in Directory of SouthEast Florida Purchasing Professionals
- ♦ Company name prominently displayed on Recognition Trade Show Signage
- ♦ Complimentary Admittance for 2 to all Trade Show Events Including: Breakfast with Purchasing Professionals

**SILVER Sponsorship: \$500**

- ♦ Full Page 1-Color Advertisement in Directory of SouthEast Florida Purchasing Professionals
- ♦ Company name prominently displayed on Recognition Trade Show Signage
- ♦ Complimentary Admittance for 1 to all Trade Show Events Including: Breakfast with Purchasing Professionals

**Bronze Sponsorship: \$250**

- ♦ One-Half Page, Black & White Advertisement in Directory of SouthEast Florida Purchasing Professionals
- ♦ Company name prominently displayed on Recognition Trade Show Signage
- ♦ Complimentary Admittance for 1 to all Trade Show Events Including: Breakfast with Purchasing Professionals

**Special Mention Sponsorship: \$100**

- ♦ Business Card, Black & White Business Card Advertisement
- ♦ Company Name listed on the Recognition Trade Show Signage

For more information on any of the Sponsorships listed, Contact: Linda Wilson, 954-828-5146, FAX 954-828-5575, e-mail: [lindaw@ci.ftlaud.fl.us](mailto:lindaw@ci.ftlaud.fl.us) ,

Diamond and Platinum sponsorships are available on a first come, first check received basis, and will be given to the vendor whose check is received by the Chapter first.

**"Upgrade Your  
Connections"**



## **6th Annual Reverse Trade Show Agenda**

8:30am (Approximately)	Breakfast Meeting Network <b>for Purchasing Professionals &amp; Diamond, Platinum, Gold, Silver &amp; Bronze Sponsors <u>Only</u></b>
10:00am - 10:30am	Vendor Registration/Sign-In
10:30am - Noon	Concurrent Seminars of Valuable Interest to Vendors
Noon - 1:30pm	Business Networking Lunch
1:30pm - 3:30pm	6 <sup>th</sup> Annual Reverse Trade Show